



# Keep A Step Ahead of Cyber Criminals

Speakers: Karen Grosset & Jim Ash



Karen Grosset

Tyler Cybersecurity  
Sales Manager



Jim Ash

Account Executive



Tyler and Sage partnered in 2013 to monitor the Tyler Data Center and its 5000+ clients

Sage has provided innovative cybersecurity services since 2002



Municipal landscapes  
are **prime targets**



# A tale of two cities

Baltimore, Maryland		Riviera Beach, Florida	
619,000	Population	35,000	
50 people	IT Department	10 people	
13,000	Employees	550	
May 7, 2019	Attack date	May 29, 2019	
RobbinHood	Infection type	Email Phishing	
\$76,000	Ransom Asked	\$592,000	
\$0	Ransom Paid	\$592,000	
<b>\$18 Million</b>	<b>Total Expenditure</b>	<b>\$1.5 Million</b>	





Advanced threat detection,  
incident response support,  
and compliance reporting



## Managed threat detection



Malware



Zero-Day Exploits



Ransomware



Insider Threats



Compliance Violations



Errant Admin. Activity

**No costly hardware**

Security events **streamed in real-time**

**Human experts** investigating

## What is a log file?

**Every transaction** on a network creates a log file

**Who, what, when, where, and how** for each transaction

Good, innocuous, and bad actions are **all captured**

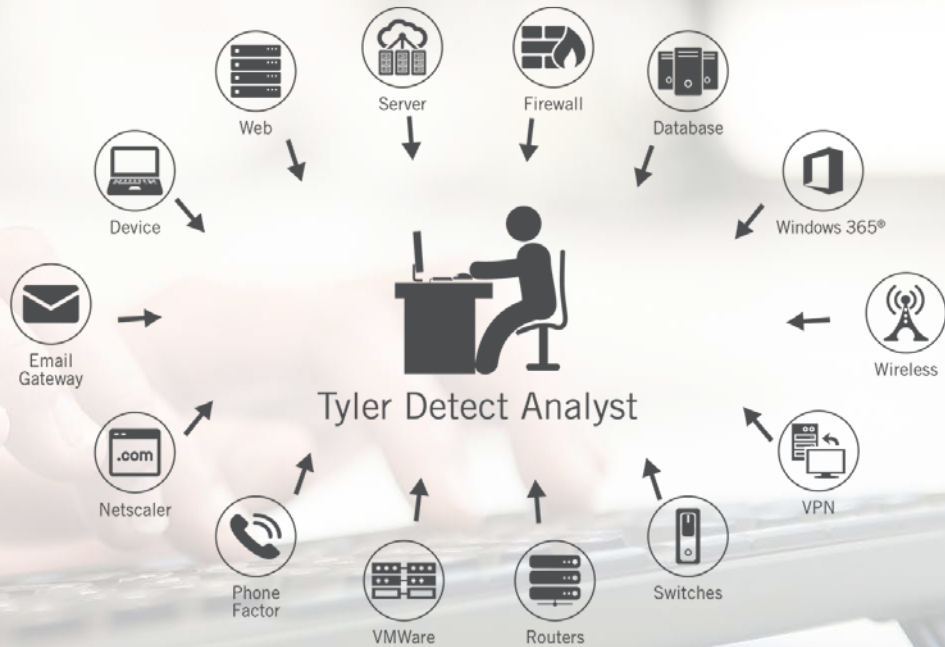


### Log File:

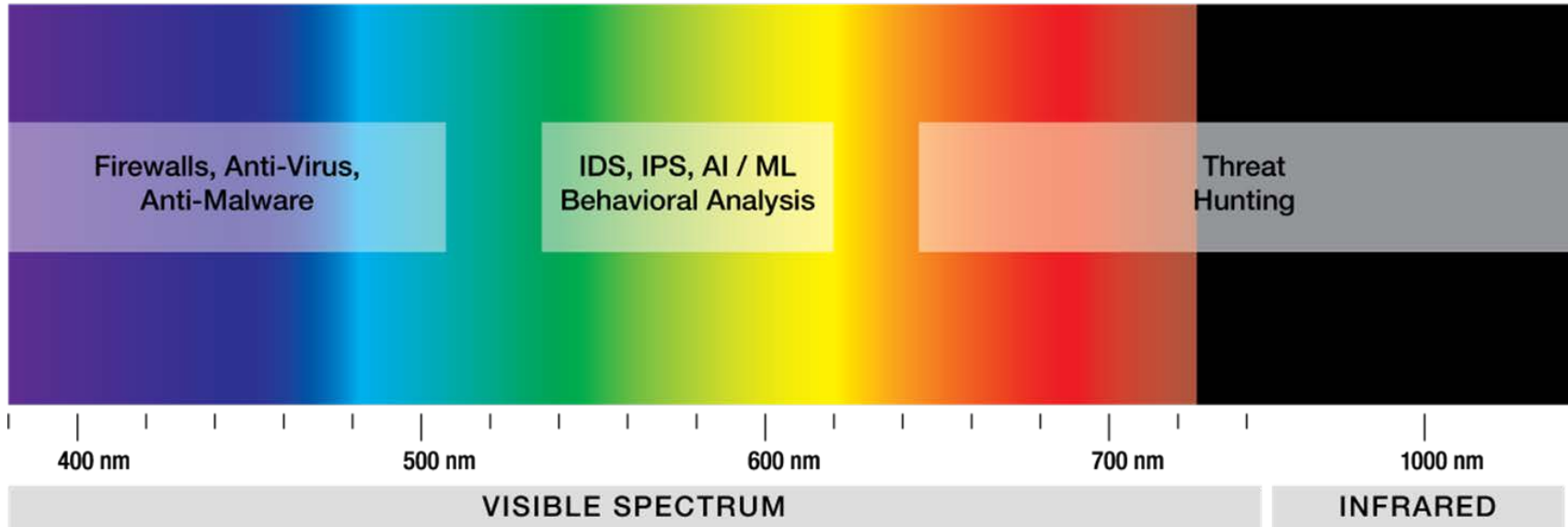
```
66.249.65.107 - - [08/Oct/2007:04:54:20 -0400] "GET /support.html HTTP/1.1" 200  
11179 "-" "Mozilla/5.0 (compatible; Googlebot/2.1; +http://www.google.com/bot.html)"
```



**We monitor everything**  
– not just Tyler apps



# Threat spectrum







# Daily report

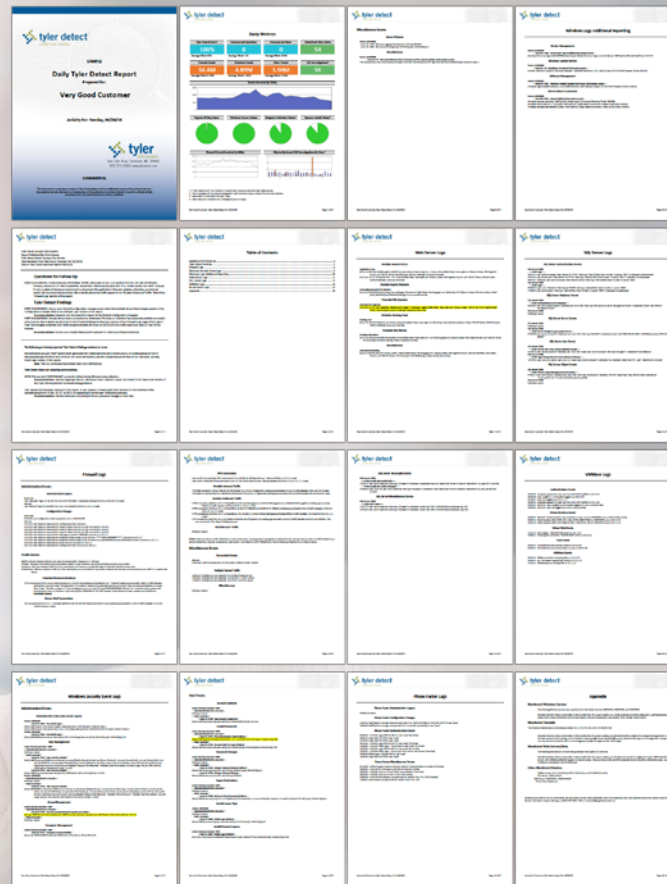
**Reports** published each business day

**Critical log data** for 24-hour period

**Consolidated view** of activity

Secure and documented **audit trail** for compliance

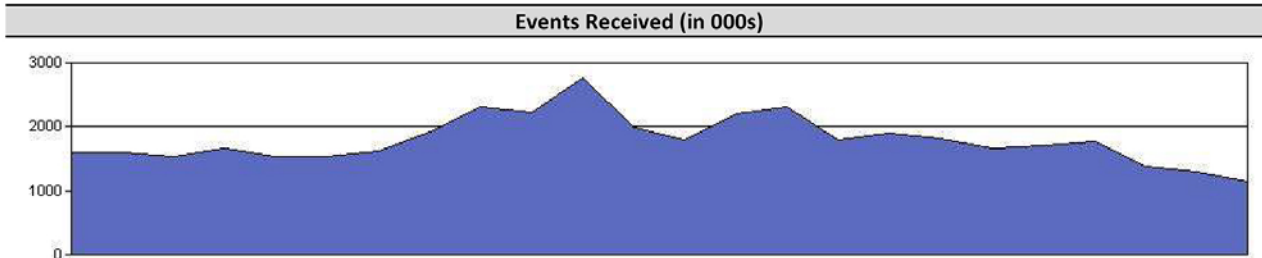
**Summarized monthly reports** that auditors love!





## Daily Metrics

<b>Tyler Detect Score<sup>1</sup></b> <b>100%</b> Average Client: 60%	<b>Unanswered Questions</b> <b>0</b> Average Client: 2.31	<b>Unanswered Items</b> <b>0</b> Average Client: 10.96	<b>Client Real-Time Alerts</b> <b>54</b>
<b>Firewall Events</b> <b>34.4M</b> Average Client: 8.28M	<b>Windows Events</b> <b>4.89M</b> Average Client: 1.19M	<b>Other Events</b> <b>3.90M</b> Average Client: 2.81M	<b>SOC Investigations<sup>2</sup></b> <b>56</b>





# Daily report contents

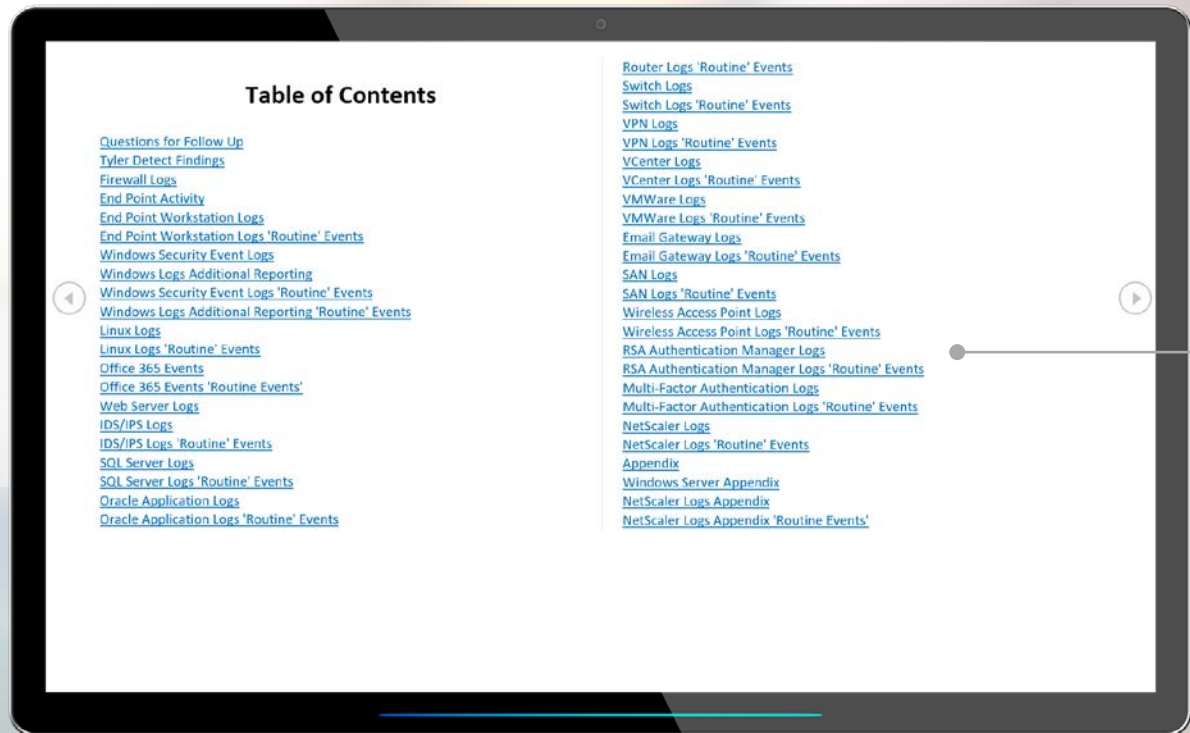


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Click and view

# Real-time **alerts**

Unique and suspicious **activity is identified and confirmed**

**Detailed notifications** of what occurred

Customizable **alerts**

**Malware threats** are communicated by phone

Customers can authorize Tyler to disable infected Windows computers to **mitigate suspicious activity**

# Ongoing support

**Dedicated** support team

Available **24/7/365**

Online **portal**

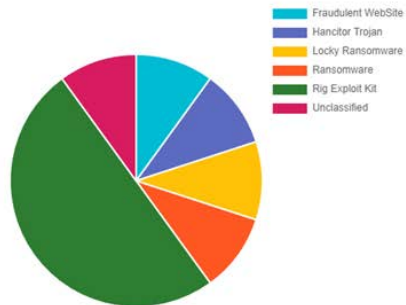
Welcome to the Tyler Detect Portal!

Please call 207-879-7246 x220 if you have problems logging in

SSH and RDP Attacker Locations



Malware Seen (past 10 days)



Analyst Reviewed Malware Events (past 10 days)

Type	Events
Infected with Command and Control	835

Recent Malware Seen

Malware Type	Recent Malware Seen	Date/Time
Fraudulent WebSite	107[;]180[;]54[;]252 (GoDaddy.com, LLC, Scottsdale, AZ) call-to-fix-your-pc1[;]info	Mar 25, 2019, 12:14:00 PM

Landing page

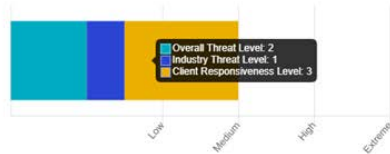
- Dashboard
- Questions
- Findings
- Reports
- Data Summary
- Detailed Data
- VPN Locations
- Resources
- System Health
- Threat Intelligence
- Settings

Dashboard

- 3** OPEN QUESTIONS
- 7** OPEN FINDINGS
- 5** UNREAD REPORTS

Threat Level - Medium

Overall Internet Level: Medium  
Industry Level: General  
Client Responsiveness: Average



Event Activity (past 10 days)



Events Received Trend (past 10 days)



Types of Events (past 10 days)



Customizable home page



## Findings

Very Good Company

Open (7)

In Progress (0)

Closed (past 60 days)

Mar 25, 2019

VGBTN-yyyyymmdd01: One (1) device made connections to destination IPs ...

Malware Item

Mar 25, 2019

VGBTN-yyyyymmdd02: One (1) devices made connections to destination IPs...

Mar 25, 2019

VGBTN-yyyyymmdd03: A device at 64.20.33.203 on an 'Interserver' network in S...

Mar 25, 2019

VGBTN-yyyyymmdd05: One or more VMWare firewall configuration changes wer...

Mar 25, 2019

VGBTN-yyyyymmdd06: The following administrative accounts(s) generated a hi...

Mar 25, 2019

VGBTN-yyyyymmdd08: The following administrative accounts(s) failed logons f...

Mar 25, 2019

VGBTN-yyyyymmdd10: The following administrator(s) and/or service account(s)...

Mar 25, 2019

VGBTN-yyyyymmdd01: One (1) device made connections to destination IPs classified as hazardous by Sage Data Security and once or more have been verified as Infected with Confirmed Command and Control. More details can be found in the 'Potential Malware Infections' section of the 'Firewall Logs' page of this report. Sage Data Security contacted VGBT Help Desk at approximately yyyy-mm-dd 08:15 to notify Very Good Bank & Trust of this incident.

**Recommendation:** Invoke your Incident Response procedures for malicious software infections.

Enter your answer.

Submit

Save for Later

## Detail

First Time	Last Time	Device	Count	Event
Mar 25, 2019	Mar 25, 2019	10.200.200.1	86	[Source]: 10.200.200.44 (pc044) [Destination]: [Protocol]: HTTP [Details]: This destination IP is classified as hazardous by Sage Data Security and is believed to contain 'Rig Exploit Kit'. The urls accessed on 'xm psychskins com' were '/lonviewforumexpf.php'. For more information, please visit <a href="http://www.broadanalysis.com/2016/06/17/rig-exploit-kit-">http://www.broadanalysis.com/2016/06/17/rig-exploit-kit-</a>

## Finding with details

Daily

Monthly

March 2019

month list



Sun	Mon	Tue	Wed	Thu	Fri	Sat
24	25	26	27	28	1	2
					Read	Read
3	4	5	6	7	8	9
Read	Read	Read	Read	Read	Read	Read
10	11	12	13	14	15	16
Read	Read	Read	Read	Read	Read	Read
17	18	19	20	21	22	23
Read	Read	Read	Read	Unread	Unread	Unread
24	25	26	27	28	29	30
Unread	Unread					
31	1	2	3	4	5	6

Mar 1, 2019



Read by: joe.it@bank.com

Read Date: Mar 5, 2019

Viewing History

Date	User
------	------

Mar 5, 2019 joe.it@bank.com

Mar 5, 2019 joe.it@bank.com

## Reports with customizable views

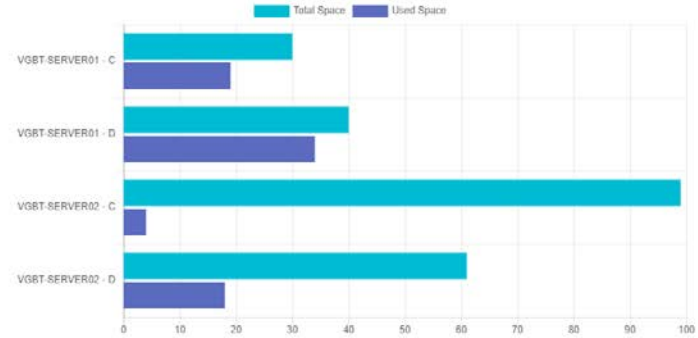
### System Health

Collection Server Space    nPoint & Sysmon Collection Status

#### Free Disk Space Analysis

Source	Drive	% Free	Total (GB)	Free (GB)
VGBT-SERVER01	C	37	30	11
VGBT-SERVER01	D	15	40	6
VGBT-SERVER02	C	96	99	95
VGBT-SERVER02	D	70	61	43

#### Disk Space Comparison on Collection Servers



System health

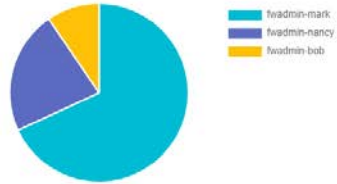
## Data Summary

Very Good Company

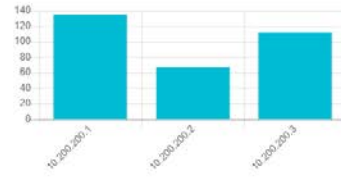
Firewall

Windows

## Changes by Admin (top 10 past 30 days)



## Bandwidth Totals (GB, past 30 days)



## Running 30 Day Event Count Averages (in Thousands)



## Potential Malware Events (past 10 days)

Rating	Events
Infected with Command and Control	37
Potentially Infected	14

Items per page: 5

1 - 2 of 2



## VPN Activity (past 10 days)

Source	Username	Location
300.110.219.34	juser	Very Good Bank & Trust
300.125.78.122	tuser	Some ISP, Wilson, WY
300.162.225.97	buser	Comcast - New England
300.170.68.700	javaprovider	China Telecom HFII ONGJIANG Harbin

## Inbound Destinations (past 10 days)

Destination	Count	Total Bytes
10.200.200.10	1,811,671	981,149,564
10.200.200.11	1,562,304	2,020,034,118
10.200.200.33	23,403	12,295,892
10.200.200.32	19,526	22,007,074

Firewall activity



## VPN Activity List (Past 10 days)

Date	Source	Firewall	Username	Location	On Map
Mar 25, 2019	300.110.219.34	208.105.182.68	juser	Very Good Bank & Trust	
Mar 24, 2019	300.125.78.122	208.105.182.68	tuser	Some ISP, Wilson, WY	
Mar 25, 2019	300.162.225.97	208.105.182.68	buser	Comcast - New England	

## Map of VPN locations





# Tyler Detect gives you peace of mind

Tyler Detect **monitors all network log files** from the firewall down to each user's computer

It uses **automated tools and manual intelligence** to quickly pinpoint anomalies

We have **experienced experts** weeding out suspicious activity 24/7/365

**Mike Caffrey**  
Blount County, TN

“With Tyler Detect, I feel like I have a team working around the clock to uncover all those things I didn’t know before.”

**Laurie Gagner, City  
of Sunrise, FL**

“We are VERY happy with the results from Tyler Detect. Having trusted humans monitoring our logs in real-time is invaluable. Yes it’s an investment in time and dollars, but it’s way less costly than being forced to react after something bad happens.”

## **Aaron Kostyu**

Director of Technology  
Lowndes County, GA

“There is absolutely no way for a CIO or technology director to be aware of what is going on in their environment without a tool like Tyler Detect. My awareness of my network has increased 80%. Knowing that it is also monitoring my traffic 24/7 for any deviant behavior is an added bonus that gives me and the county’s management team a strong sense of comfort.”

# Installation

Annual **subscription**

Light and nimble **deployment**

Handful of scripts and stored procedures for **log collection**

Kiwi application **user license**

Negligible performance **impact to your system**

Added  
**Professional  
Services**

**Penetration** Testing

**Vulnerability** Assessments

Social Engineering – **Email Phishing**

Cybersecurity **Resilience** Assessment

**Training**



# We're here for **you**

Karen Grosset

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technologies